

# Norwegian Financial Mechanism 2014-2021

## Energy Programme in Romania

### Calls for Proposals

Focus area: **Increased knowledge on renewable energy, energy efficiency  
– Awareness raising general public and Training**

February2022

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## Calls for Proposals, Focus area: Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training

The “Energy Programme in Romania” (hereafter referred to as “the Programme”) shall contribute to the general objectives of EEA and Norway Grants 2014-2021, respectively to the reduction of economic and social disparities in the European Economic Area (EEA) and to strengthening bilateral relations between EEA States and EEA and Norway Grants Beneficiary States. The Programme’s objective is “*Less carbon intensive energy and increased security of supply*”. The Programme seeks to stimulate and develop long-term cooperation between Iceland, Liechtenstein, Norway (hereafter referred to as “the Donor States”) and Romania (Beneficiary State).

The Memorandums of Understanding on the implementation of EEA and Norway Grants 2014-2021, between the Kingdom of Norway and Romania, designates the Financial Mechanisms Office (FMO) as Programme Operator and Innovation Norway as Fund Operator for the Programme. All communication regarding the Programme shall be addressed to the Fund Operator. Information about the Programme can be found at <https://www.innovasjon Norge.no/RoEnergy>.

### Available amount for financing of projects

Scheme	Available amount	Financial mechanism
<b>Small Grants Scheme – SGS Call - 4:</b> Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training	EUR 3.000.000	Norway Grants

### Deadline for applications and language

To be eligible, applications must be submitted to Innovation Norway through the electronic application portal no later than **Tuesday, 30 June 2022, 14:00 Romanian time**. For more details on how to apply, see *Call section 5 Procedure for submission of application*.

The Programme language is English, i.e. all applications and supporting documents, shall be submitted to Innovation Norway in English. Official certificates and certified annual accounts can be submitted in Romanian language. For the list of mandatory attachments, see Annex I.

The Applicant shall inform Innovation Norway about any involvement of consultants in the process of preparing the application. The identity of the consultant(s) shall be disclosed in the Application Form, *section “Project information”*.

## 1 Projects and project funding

This Call for Proposals will finance projects proposed by Romanian entities in the Programme focus area: ***Increased knowledge on renewable energy, energy efficiency - Awareness raising general public and Training.***

The expected outcome of the projects is increased knowledge on renewable energy, energy efficiency and energy security.

The target group for this Programme is entities legally registered in Romania.

It is not mandatory to have Project Partners in the projects, but Partnership Projects are encouraged and will be awarded additional points during assessment. Most points will be awarded to cooperation with entities from the Donor States in Donor Partnership Projects.

- a) A **Donor Partnership Project** is defined as cooperation between a Project Promoter in Romania and at least one legal entity (Donor Project Partner) in the eligible Donor States (Norway), implementing a project where all entities are independent of each other and perform substantial and relevant tasks in the completion of the project. Partnerships are not mandatory, but Donor Partnership Projects will be awarded additional points during project assessment. To qualify for such points, the Donor State Partner (from Norway) should be actively involved in, and effectively contributing to, the implementation of the project, and it should share with the Project Promoter a common economic or social goal which is to be realized through the implementation of the project. The simple provision of services does not qualify as a partnership project.
- b) A **Partnership Project** is defined as cooperation between a Project Promoter in Romania and at least one legal entity (Project Partner) in Romania, implementing a project where all entities are independent of each other and perform substantial and relevant tasks in completion of the project. Partnerships are not mandatory, but Partnership Projects will be awarded additional points during project assessment. To qualify for such points, the Beneficiary State Project Partner (from Romania) should be actively involved in, and effectively contributing to, the implementation of the project, and it should share with the Project Promoter a common economic or social goal which is to be realized through the implementation of the project. The simple provision of services does not qualify as a Partnership Project.

## 1.1 Eligible Applicants and Partners

### Calls for proposals and Small Grants Scheme (SGS)

Call/Scheme:	Eligible Applicants:	Eligible Partners:
<b>SGS Call 4 for proposals - Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training</b>	Any entity, public or private, commercial, or non-commercial and non-governmental organisations, established as a legal person in Romania	Any public or private entity, commercial or non-commercial, established as a legal person in Norway or in Romania

#### 1.1.1 Additional criteria for Applicants and Partners

- a) The Applicant must have been established for at least 3 years at the date of the deadline of the present Call.

- b) The Partner must have been established for at least 1 year at the date of the deadline of the present Call.
- c) The Applicant and its legal representative signing the Application have clean criminal and tax records.
- d) The Partner(s) and its legal representative signing the Partnership Agreement have clean criminal and tax records.
- e) If the Applicant has one or more Partners, a draft Partnership Agreement defining the roles and responsibilities of the different partners, is attached to the application. A template for the Partnership Agreement is published on the Programme website together with the present Calls.

Moreover, Applicants are not eligible for funding if:

- a) they are an **undertaking in difficulty** (the definition of “undertaking in difficulty” is included in Article 2, paragraph 18 of *Commission Regulation (EU) No.651/2014 declaring certain categories of aid compatible with the internal market in application of Articles 107 and 108 of the Treaty*).  
The COVID-19 amendments of the state aid rules will be applied.
- b) they are bankrupt, are entered in judicial administration or are under liquidation, have suspended business activities, are the subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation.
- c) they have been the subject of a judgment which has the force of *res judicata* for fraud, corruption, involvement in a criminal organization or any other illegal activity detrimental to financial interests, without evidence of substantial correction measures taken in the past years.
- d) they are subject to an outstanding recovery order for illegal or incompatible state aid.

## 1.2 Areas of support and eligible activities

An Applicant shall submit only one project proposal under this Call for Proposals.

This Scheme can provide support for projects that will develop and implement activities aiming **to increased knowledge on renewable energy, energy efficiency – Awareness raising general public and training/ competence**:

### Eligible activities:

- Trainings, seminars, mentoring, media campaigns, etc., provided to general public by business organisations (SMEs, large companies, incubators, accelerators etc.), public sector (public organisations, local, regional or central public entities), public educational institutions, academia, in fields like renewable energy, energy efficiency – awareness raising general public and training/ competence.
- Conferences/workshops in the field of renewable energy, energy efficiency – awareness raising to general public and /or public authorities.
- Credit giving education at tertiary level on renewable energy, energy efficiency and energy security (supply) to general public.
- Training staff in energy advice (e.g., City/Commune and Guilds’ Energy Awareness course) so that they are better able to address the needs of customers.
- Training on general public about ways to use energy more efficiently (e.g., explaining how to use timers, controls, heaters etc. effectively).
- Support for the trainings in implementation of Energy Management systems, which includes energy efficiency, local renewable generation, energy sufficiency/security, the creation of an energy management team in industries, local public authorities, universities, except for the

requirements imposed by the law.

- Support skills regarding the preliminary evaluation, preparation (including risk mitigation) and development of an energy investment, including knowledge related to how to sell and how to buy energy efficiency.
- Support for trainings to overcome internal / external barriers for the energy efficiency to be implemented (trainings for the decision makers to understand the projects in terms of MWh savings, in terms of increased profitability, release of cashflow, difficulties in obtaining licenses, etc.).
- Support for trainings of the local public authorities in relation with the associations of households/blocks of apartments, to make the residential owners and landlords to be more aware of the benefits of renewable energy and/or energy efficiency measures (deep renovation, PV installation on the rooftops, etc..).

*IMPORTANT NOTE: As a support activity the applicant may purchase materials and consumables necessary for the project implementation, but it's relation to the main objectives of the project proposal should be clearly justified and with strong implications on the expected outcomes. Purchasing of equipment for purely administrative functions will not be supported.*

Projects on Calls for Proposals, focus area: **Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training/ Competence** must contribute directly to these:

➤ **outcome indicators:**

- Increased knowledge on renewable energy, energy efficiency and energy security:
  - a. Level of self-reported desirability for renewable energy, energy efficiency and energy security.
  - b. Level of self-reported knowledge on renewable energy, energy efficiency and energy security.
  - c. Number of people self-reporting enhanced capacity/skills related to renewable energy, energy efficiency and energy security.
  - d. Number of people self-reporting on improved knowledge related to renewable energy, energy efficiency and energy security.

➤ **output indicators:**

- Knowledge-enhancing measures implemented for all sectors of society:
  - a. Number of awareness raising campaigns.
  - b. Number of people completing comprehensive (more than 2 days) trainings on renewable energy, energy efficiency and energy security implemented.
  - c. Number of people completing credit giving education at tertiary level.
  - d. Number of people completing short (less than 2 days) trainings on renewable energy, energy efficiency and energy security implemented.
  - e. Number of people reached by the awareness-raising on renewable energy, energy efficiency and energy security.

### 1.3 Minimum and maximum grant for each project

**For the SGS Call 4: Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training/ Competence:**

The minimum amount of grant assistance applied for shall be **EUR 50.000**.

The maximum amount of grant assistance applied for shall be **EUR 200.000**.

## 1.4 Grant rates and co-financing

The financial contribution from this Programme shall be determined on a case-by-case basis, taking all relevant factors into account, including the profitability of the project and the general financial standing of the Applicant. The applicable rules on public procurement and on state aid, procedural and substantive, shall be complied with.

The Applicant (Project Promoter) shall secure the full financing of the project. The Project Promoter (and/or the Project Partner(s)) shall provide or obtain the remaining co-financing in the form of cash. All eligible expenditures of a project can form the basis of the required co-financing. In-kind contribution is not accepted as co-financing.

### 1.4.1 Grant rate for entities involved in economic activities

For entities involved in economic activities, the grant rate will be determined based on the applicable provisions of **Commission Regulation 651/2014<sup>1</sup> declaring certain categories of aid as compatible with the Internal market in application of Articles 107 and 108 of the Treaty, as amended by Commission Regulation 2017/1084:**

**General Block Exemption Regulation [GBER]:** <https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:32014R0651&from=EN>

The grant rate may vary from *30% to maximum 90%*, depending on the type of state aid awarded, size of the Applicant and other elements included in the provisions of the Regulation which are relevant for the respective project. Applicants should not expect to receive the maximum grant rates possible according to the state aid rules.

The Applicant should provide reasoning on how the envisaged project activities and the corresponding costs fulfil the criteria for each of the relevant state aid categories.

For this Call the following categories of **state aid** will be applicable:

**1. Increased knowledge on renewable energy, energy efficiency – Awareness raising general public and Training/ Competence - art. 31 Training aid**

**2. Aid to SMEs - art. 18 Aid for consultancy in favour of SMEs**

### **3. De minimis support**

Financial support to economic operators could be awarded as **de minimis** support in line with the Commission Regulation (EC) No 1407/2013 (max. EUR 200.000 over three fiscal years). The maximum grant rate applied will be 90%.

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<sup>3</sup> Known also as General Block Exemption Regulation [GBER] <https://eur-lex.europa.eu/legal-content/EN/TXT/PDF/?uri=CELEX:32014R0651&from=EN>

#### 1.4.2 Grant rate for non-economic operators

- For public entities, proposing projects which do not fall under state aid provisions (i.e., Regulation 651/2014), the grant rate will be maximum **85%** of the total eligible expenses for the project, without exceeding the maximum amount that may be granted to a project.
- For NGOs, proposing projects which do not fall under state aid provisions (i.e., Regulation 651/2014), the grant rate will be maximum **90%** of the total eligible expenses for the project, without exceeding the maximum amount that may be granted to a project.

### 1.5 Eligible expenditures

**IMPORTANT:** The assessment of the grant awarded for a specific project will be made based on the applicable state aid legal basis. However, in cases where eligibility provisions in the State aid legislation are more extensive than the detailed eligibility provisions below, the text of this Call will prevail.

#### 1.5.1 First and final dates for eligibility of expenditure

Costs within projects are eligible from the date on which the grant is awarded or at a later date set in the Project Contract. The Project Contract shall set the final date of eligibility of costs, which shall be no later than **31 December 2023**. Costs incurred after that final date are not eligible.

#### 1.5.2 General principles of eligibility

Eligible expenditures of projects are those actually incurred by the Project Promoter or the Project Partner, which meet the following criteria:

- a) they are incurred between the first and final dates of eligibility of a project as specified in the Project Contract.
- b) they are connected to the subject of the Project Contract, and they are indicated in the detailed budget of the project.
- c) they are proportionate and necessary for the implementation of the project.
- d) they are used for the sole purpose of achieving the objective of the project and its expected outcome(s), in a manner consistent with the principles of economy, efficiency and effectiveness.
- e) they are identifiable and verifiable, through being recorded in the accounting records of the Project Promoter and determined according to the applicable accounting standards and generally accepted accounting principles; and
- f) they comply with the requirements of applicable tax and social legislation.

Expenditures are considered to have been incurred when the cost has been invoiced, paid and the subject matter delivered (in case of goods) or performed (in case of services and works). Exceptionally, costs in respect of which an invoice has been issued in the final three months of eligibility are also deemed to be incurred within the dates of eligibility if the costs are paid within 30 days of the final date of eligibility. Overheads and depreciation of equipment are considered to have been incurred when they are recorded on the accounts of the Project Promoter and/or Project Partner.

The Project Promoter's internal accounting and auditing procedures must permit direct reconciliation of the expenditures and revenue declared in respect of the project with the corresponding accounting statements and supporting documents.

### 1.5.3 Detailed eligibility provisions

#### 1.5.3.1 Eligible direct expenditures

The eligible direct expenditures for a project are those expenditures which are identified by the Project Promoter and/or the Project Partner, in accordance with their accounting principles and usual internal rules, as specific expenditures directly linked to the implementation of the project, and which can therefore be booked to it directly. The following direct expenditures are eligible if they satisfy the criteria set out in Article 1.5.2. above:

- a) the cost of staff assigned to the project, comprising actual salaries plus social security charges and other statutory costs included in the remuneration, if this corresponds to the Project Promoter's and Project Partner's usual policy on remuneration.
- b) travel and subsistence allowances for staff, if they are in line with the Project Promoter's and Project Partner's usual practices on travel costs.
- c) costs of information materials, consumables, and supplies, provided that they are identifiable and assigned to the project.
- d) costs related to conducting studies and analyses.
- e) costs of conferences, seminars and workshops (rent of facilities, catering, interpretation and translation of working materials, etc.).
- f) costs related to promotional and informational activities for Awareness raising general public and Training/ Competence.
- g) costs entailed by other contracts awarded by a Project Promoter for the purposes of carrying out the project, provided that the awarding complies with the applicable rules on public procurement.
- h) costs arising directly from requirements imposed by the Project Contract for each project.

#### 1.5.3.2 Eligible indirect costs in projects (overheads)

Indirect costs are all eligible costs that cannot be identified by the Project Promoter and/or the Project Partner as being directly attributed to the project, but which can be identified and justified by its accounting system as being incurred in direct relationship with the eligible direct costs attributed to the project. They may not include any eligible direct costs. Indirect costs of the project shall represent a fair apportionment of the overall overheads of the Project Promoter or the Project Partner. They may be identified according to the following method:

- a) a Project Promoter and Project Partner may opt for a flat rate of up to 25% of direct eligible staff costs.

#### 1.5.3.3 Excluded costs

The following costs shall not be considered eligible:

- a) interest on debt, debt service charges and late payment charges.
- b) charges for financial transactions and other purely financial costs, except costs related to accounts and financial services imposed by the Project Contract.
- c) provisions for losses or potential future liabilities.
- d) exchange losses.
- e) recoverable VAT.
- f) costs that are covered by other sources.
- g) fines, penalties and costs of litigation, except where litigation is an integral and necessary component

- for achieving the outcomes of the project.
- h) excessive or reckless expenditure.

## 2 Assessment of projects and selection procedure

The Fund Operator (Innovation Norway) will check the fulfilment of administrative and eligibility criteria contained in the Call for Proposals. All applications which fulfil administrative and eligibility criteria will be further assessed against the technical and financial selection criteria, resulting in a ranked list that forms the basis of the Fund Operator's Selection Committee's discussion.

Prior to the final decision, the FMO, the DPPs, any other Programme partners and the NFP shall be provided with the ranked list at reasonable time to give their input.

After the selection procedure is complete, information of the results and the decision on the award of grants will be communicated to the Applicants (Project Promoters) and positive decisions published online.

### 2.1 Selection criteria

The project assessment criteria and the assessment methodology are listed under the Annex "*Project assessment criteria and methodology*" published together with this Call on the Programme website.

Project applications will be assessed based on a set of selection criteria. The said criteria are based on the objectives and the outcome that the Programme seeks to achieve. The objectives and principles of good governance and good business practice, sustainable development and gender equality, are cross-cutting issues that shall be considered as part of the assessment process.

For the full list of criteria, including on the weighting of criteria, see the Call document "*Project Assessment Criteria and Methodology*".

### 2.2 The Project Contract

For each approved project a Project Contract shall be concluded between Innovation Norway and the Project Promoter.

The Project Contract will include relevant special conditions, the Standard Terms and Conditions on EEA/Norway Grants programmes operated by Innovation Norway, the agreed Project Implementation Plan, the agreed Detailed Activity-Based Budget and the agreed Disbursement Plan. These documents shall set out the terms and conditions of the grant assistance, as well as the roles and responsibilities of the Parties.

Prior to the signing of the Project Contract, the Project Promoter has to submit a binding confirmation of the co-financing of the project to Innovation Norway, and has to comply with the conditions set in the Grant Offer Letter and Standard Terms and Conditions. The Grant Offer Letter will set a deadline for submitting such a confirmation. If the deadline is not met, the Grant Offer Letter is considered to be withdrawn, unless a prolongation of the deadline is granted by Innovation Norway in writing.

The Project Contract shall contain, as a minimum, provisions on the following:

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- a) obligations regarding reporting that enables Innovation Norway to comply with its reporting obligations to the Financial Mechanism Office and to the National Focal Point;
- b) the maximum amount of the project grant in Euro and the maximum project grant rate;
- c) the list of eligible expenditures;
- d) the method of calculating indirect costs and their maximum amount;
- e) the first and final dates of eligibility of expenditures;
- f) requirements for the submission of proof of expenditure;
- g) provision on modifications of the project;
- h) provisions that ensure timely access for the purposes of monitoring, audits and evaluations;
- i) provisions that ensure that obligations regarding information and communication;
- j) the right of Innovation Norway to suspend payments, make financial corrections and request reimbursement from the Project Promoter in case decision on such actions is taken by the FMO and/or by Innovation Norway;
- k) resolution of disputes and jurisdiction;
- l) waiver of responsibility;
- m) a detailed budget;
- n) provisions on equipment for which the entire purchase price is eligible, in compliance with section 1.5.3.1 Eligible direct expenditures;
- o) provisions regarding the situation of changing the Fund Operator;
- p) a reference to the Partnership Agreements or letters of intent, if relevant; and
- q) provisions that ensure that obligations regarding record keeping are complied with.

The obligations of the Project Promoter under the Project Contract shall be valid and enforceable under the law applicable to the Project Contract.

The grant will be subject to the acceptance of the Project Contract, including the Special conditions, and of the Standard Terms and Conditions on EEA/Norway Grants Programmes operated by Innovation Norway.

### **3 Implementation of projects**

All general provisions and requirements related to the implementation of projects are set out in the Standard Terms and Conditions, published together with this Call for Proposals. Specific provisions and requirements will be set out in the Special Conditions for each Project Contract, if relevant.

### **4 Payment flows**

Grant assistance shall be given as reimbursements of already incurred documented costs according to an agreed Disbursement Plan.

The Project Promoter has the opportunity to apply for an advance payment in line with Programme requirements. The advance payment shall be paid following the signature of the Project Contract, within one month of the submission of a request by the Project Promoter. Subsequent payments shall be paid following the approval of project interim reports and no later than one month from the date of approval. The final payment, if applicable, will be paid following approval of the final report and no later than one month from the date of approval.

The maximum level of the advance payment and the total amount of interim payments shall be as follows:

- Advance payment: 10 % –20 %
- Interim Payments: 80% - 70%
- Final payment: 10%

The approval of project interim and final reports shall take place within three months from the submission of the required information.

Commitments and payments will be carried out in Euro (€).

Payment claims (including the advance payment) submitted by the Project Promoter to the Fund Operator shall be in Euro (€).

## 5 Procedure for submission of application

Only electronic applications submitted via Innovation Norway's Application Portal, in English, will be accepted. The Application Form must be accompanied by the **mandatory attachments** which are listed in Annex I of this Call for Proposals.

The electronic Application Form and templates for the mandatory attachments are available on Innovation Norway's Programme website <https://www.innovasjon Norge.no/roenergy>.

Project applications will be submitted via the Application Portal which could be accessed through the above-mentioned website.

## 6 Queries

Questions or further need for clarifications shall be sent in writing - in English - to the Programme's e-mail address [RO.Energy@innovationnorway.no](mailto:RO.Energy@innovationnorway.no). Queries will normally be replied to within 3-5 working days.

A Frequently Asked Questions section (FAQ) will be published on the dedicated Innovation Norway's website based on questions received from potential Applicants and Partners. The FAQ will be updated on a regular basis.

## ANNEX I – List of mandatory documents

1. Expected outcomes of the implementation of the project (template)
2. Detailed Activity Based Budget (DABB) and financial projections for the project, Excel file (template)
3. Letter of Commitment (template)
4. Draft Partnership Agreement (if relevant) (template)
5. CVs of the project management team (template)
6. Communication Plan (template)
7. *If the Applicant is a Small or Medium Enterprise (SME)<sup>2</sup>*: Self-declaration re. SME (template).
8. Self-declaration of the APPLICANT (template)
9. If applicable Self-declaration of the PARTNER (template)
10. Project Document (template)
11. Relevant Registration Certificates and statutory documents
  - a) *Applicants – undertakings*:
    - Certificate of Status ('Certificat Constatator') issued by the Romanian Trade Register Office (which should include extensive information about the enterprise's up to date status).
  - b) *Applicants – NGOs*:
    - law court decision for the establishment of the NGO.
    - latest approved Statute.
    - law court decision regarding the latest version of the Statute (if the case).
  - c) *Applicants – public*:
    - incorporation documents demonstrating that the Applicant is a public authority/entity in Romania, registered in Romania.
  - d) *Partners*:
    - registration certificate (or similar), issued by the competent authority in the Donor State (Norway)/Beneficiary State (Romania).
    - latest approved statute (or similar), which proves that the Partner's main activity is closely related to the activities in which its contribution is proposed.
12. Certified annual financial accounts of the Applicant for 2018, 2019, 2020 (in Romanian) - which bears the Applicant's signature (electronic or handwritten) and the fiscal's authority registration number (index).
13. Trial balance sheet as per March 2022.

## ANNEX II – Essential readings

Please find below the list of documents which are relevant for the present Calls and are available on the Fund Operator's Programme webpage <https://www.innovasjon Norge.no/en/start-page/eea-norway-grants/funding-options/>

1. Standard Terms and Conditions for EEA/Norway Grants programmes operated by Innovation Norway.

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<sup>2</sup> definition of Small and Medium-sized Enterprises (SMEs) available at:  
[https://ec.europa.eu/growth/smes/sme-definition\\_en](https://ec.europa.eu/growth/smes/sme-definition_en)

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2. Project assessment criteria and methodology
3. Guidelines on Cross-Cutting Issues and Good Business Practice.
4. Communication Guidelines.
5. Glossary of Terms.
6. Guideline for Detailed Activity Based Budget (DABB).

## ANNEX III – Glossary of terms

The following terms used in the present Call shall be understood as follows:

**SMEs** – small and medium sized enterprises, as defined within the Commission Recommendation (2003/361/EC).

**Non-governmental organisation:** a non-profit voluntary organisation established as a legal entity, having a non-commercial purpose, independent of local, regional and central government, public entities, political parties and commercial organisations. Religious institutions and political parties are not considered NGOs.

**Project:** an economically indivisible series of works fulfilling a precise technical function and with clearly identifiable aims related to the programme under which it falls. A project may include one or more sub-projects.

**Project contract:** an agreement between the Fund Operator and the Project Promoter regulating the implementation of a particular project.

**Project grant:** a grant awarded by a Fund Operator to a Project Promoter to implement a project.

**Project Promoter:** legal person having the responsibility for initiating, preparing and implementing a project.

**Applicant:** legal person applying for a grant.

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